

The CY26 RIL AGM's highlight was the Chairman announcing board approval of the much-awaited big-ticket Jio Platforms IPO DRHP (later filed with SEBI). It will be a fresh issue of up to 270mn shares (~3% stake). Reliance Intelligence has entered the execution phase, with 120 MW of compute capacity to be commissioned in Jamnagar by end-CY26, powered entirely by solar energy from its Kutch asset. New Energy business targets were reiterated, with commercialization of the PV segment and a meaningful contribution to RIL's financial performance from FY27. BESS capacity will be scaled up to 120 GWh, while green chemicals will take center-stage in the hydrogen chain. However, the 3mmtpa target has been pushed to CY36 from CY32 earlier, and Kutch generation of 40 BU pa also appears lower, given the previously stated 150 GWp+ capacity target base. RCPL is targeting Rs1trn revenue by FY30 with a Rs300bn capex plan over three years. RIL aims to more than double consolidated EBITDA over the next five years. We retain BUY and TP of Rs1,680.

#### O2C business to transform into a high-value chemicals-materials platform

The 3mmtpa Dahej PTA project is progressing well, while the Hazira carbon fiber facility will be among the world's largest and most advanced. The 1.2mmtpa PVC project at Nagothane is expected to significantly reduce India's import dependence. Digitalization and AI are becoming increasingly central to O2C operations to improve economics.

#### New Energy business commercialized to meaningfully contribute from FY27

The New Energy business is no longer purely in the investment phase, with commercial revenues from solar module sales commencing in FY26. Battery facilities are scheduled for commissioning in FY27. The electrolyzer giga-factory remains on track for commissioning, while green molecules will include urea, ammonium nitrate, ammonia, and bio-methanol.

#### Consumer revenue to jump 4x by FY30; alongside a push into export platforms

RCPL is targeting Rs1trn revenue by FY30 (Rs220bn in FY26) and plans to invest Rs300bn over the next three years (~Rs100bn invested to date) to build one of Asia's largest and most cost-effective AI-enabled, robotics-driven food manufacturing networks. Retail and RCPL are also adding two new platforms for manufacturing and exports.

#### Intelligence: Vertical compute infra, AI integration across the application layer

With the deployment of an initial fleet of advanced NVIDIA GB300 GPUs, R-Intelligence signals its intent to move vertically beyond standard data center colocation into a dedicated GPU-as-a-service and sovereign hosting framework. This layer is reinforced by a strategic joint venture with Meta, allowing JPL to host open-source LLaMA models and offer customized fine-tuning services to external enterprises. Jio's forward-looking priorities focus on migrating its entire base to 5G by FY30, commercializing network slicing for enterprise and consumer segments, and evaluating a Low Earth Orbit satellite constellation.

Target Price – 12M	Mar-27
Change in TP (%)	-
Current Reco.	BUY
Previous Reco.	BUY
Upside/(Downside) (%)	28.2

Stock Data	RELiance IN
52-week High (Rs)	1,612
52-week Low (Rs)	1,253
Shares outstanding (mn)	13,532.5
Market-cap (Rs bn)	17,721
Market-cap (USD mn)	187,863
Net-debt, FY27E (Rs mn)	596,607.8
ADTV-3M (mn shares)	17.6
ADTV-3M (Rs mn)	28,183.7
ADTV-3M (USD mn)	298.8
Free float (%)	50.0
Nifty-50	24,013.1
INR/USD	94.3

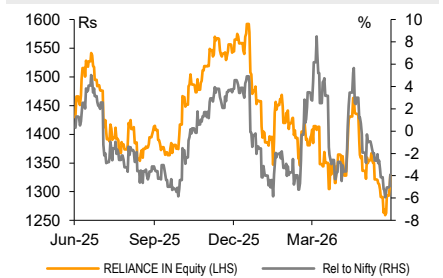
#### Shareholding, Mar-26

Promoters (%)	49.1
FPIs/MFs (%)	18.3/20.2

#### Price Performance

(%)	1M	3M	12M
Absolute	(1.0)	(5.4)	(8.6)
Rel. to Nifty	(2.6)	(9.4)	(5.7)

#### 1-Year share price trend (Rs)



#### Reliance Industries: Financial Snapshot (Consolidated)

Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Revenue	9,646,930	10,572,190	13,687,696	14,033,974	14,644,552
EBITDA	1,654,440	1,789,490	1,944,272	2,154,667	2,412,434
Adj. PAT	696,480	738,473	784,569	873,672	1,022,454
Adj. EPS (Rs)	51.5	54.6	57.9	64.4	75.3
EBITDA margin (%)	17.1	16.9	14.2	15.4	16.5
EBITDA growth (%)	2.0	8.2	8.6	10.8	12.0
Adj. EPS growth (%)	0.0	6.0	6.1	11.2	16.9
RoE (%)	8.5	9.2	8.4	8.6	9.3
RoIC (%)	10.3	9.5	9.7	10.5	11.6
P/E (x)	25.4	21.9	22.6	20.3	17.4
EV/EBITDA (x)	11.5	10.6	9.4	8.3	7.0
P/B (x)	2.1	2.0	1.8	1.7	1.6
FCFF yield (%)	2.2	3.7	5.1	4.2	7.1

Source: Company, Emkay Research

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## AGM takeaways

- Jio Platforms Ltd (JPL) has formally initiated its next corporate phase with the Board's approval and filing of the DRHP with SEBI. The IPO will consist of a fresh issue of up to 270mn equity shares (face value of Rs10 each), and there will be no Offer-for-Sale (OFS) component from existing investors. *The deal dynamics and media reports citing \$3.8bn of fund raise implies a valuation of ~Rs12.5trn for JPL.*
- Next big mission for JPL: Reliance Intelligence, a homegrown AI stack from deploying AI infrastructure layer, hosting and deploying foundational AI models with model fine-tuning offered as a service to enterprises to integrating AI across its own captive applications portfolio.
- Cyclical beam form cell design has significantly increased coverage and capacity at high footfall locations for JPL. Non-Line-of-Sight capability has dramatically expanded coverage of FWA home broadband. 90% of AirFiber instalment requests are served in under 24 hours with a run-rate of 60,000 daily instalments.
- The company intends to scale JPL's homegrown tech stack of 5G, FWA, and AI services internationally. This is slated to become a key pillar for export strategy.
- Current GPU resource reserve, set to be commissioned by 2026-end comprises GB300 GPUs with compute capability matching 75,000 H100 GPUs on AI-inference basis and 200k H100 GPUs.
- AI services JPL has announced: JioBharatIQ, AIVyapaar, JioHealthIQ, JioLearnIQ, JioKrishi IQ. Reliance Intelligence plans to build across consumer, enterprise, and government targeted use cases. JPL intends to build a world class team of AI researchers and engineers.
- AI-native network management is already being implemented across business verticals: Reliance Retail for supply chain optimization, JioStar for multilingual operations through AI, and the energy business for improving yield and reducing costs.
- JPL highlighted its capability to roll out smart devices at highly affordable rates as demonstrated during its 4G/5G rollout. The next product cycle of JPL's smart devices could enable edge AI inference distribution through smartphones.
- JioHome is expected to deliver multi-GB speeds, including 5Gbps download and 1Gbps upload, enabling 8K multiscreen entertainment.
- A pipeline of AI integrations is being developed across the captive application layer:
  - AI snapshot – can recap and summarize plotlines of a movie or a show on a chat-like interface within the streaming app,
  - Marketplace on the streaming platform to unlock content commerce – screen-to-cart functionality without leaving screen, with product tagging linked to retailers.
- Reliance Consumer Products (RCPL) is the next major value-creation platform within the Reliance ecosystem. Having achieved Rs220bn revenue within four years of operations, RCPL is targeting Rs1trn revenue by FY30 and aspires to eventually become one of India's largest FMCG companies with a meaningful global presence. RIL plans to invest Rs300bn over the next three years to establish one of Asia's largest AI-driven and robotics-enabled integrated food manufacturing networks. These food parks will house multi-category production facilities spanning beverages, staples, biscuits, chocolates, and packaged foods, enabling cross-category scale efficiencies, lower operating costs, and long-term manufacturing leadership. Over time, RCPL is expected to be comparable in scale and profitability to Reliance Retail.
- A key differentiator for RCPL has been the pace of distribution expansion. Within just three years, the company has built a network reaching >3mn outlets through over 5,000 distributors, making it one of the fastest distribution buildouts in the Indian FMCG industry. Having established a strong presence across large markets, the next phase of expansion will focus on underpenetrated regions such as the North-East, West Bengal, Bihar, and other emerging markets, providing a significant runway for volume growth and market share gains.

- Reliance Retail and RCPL are adding two new growth platforms that are expected to drive the next phase of expansion and improve vertical integration. The first is an Advanced Manufacturing Platform spanning beverages, daily essentials, fresh produce, garments, and consumer electronics. In fresh fruits and vegetables, Reliance is building an integrated sourcing, cold-chain, and distribution ecosystem aimed at reducing wastage, improving product quality, enhancing food safety standards, and creating a more efficient farm-to-consumer supply chain. The initiative is expected to deliver better realization for farmers, reliable supply for retailers, and improved affordability for consumers. Across FMCG and food categories, the manufacturing platform is expected to strengthen supply-chain control, improve quality consistency, and enhance cost competitiveness.
- The second growth platform is an Exports Platform, which will leverage the success of RCPL's consumer brands in India to build a scalable global FMCG business. RCPL products are already present in >40 countries through exports and franchise arrangements. The company sees exports as a natural extension of its manufacturing capabilities and brand portfolio, creating an opportunity to build Indian consumer brands at a global scale while diversifying revenue streams beyond the domestic market.
- In apparel, the company is creating a large-scale manufacturing ecosystem through supplier partnerships across 21 manufacturing clusters across India. The objective is to improve sourcing efficiencies, enhance quality standards, and deliver competitively priced products across fashion categories. The company intends to replicate a similar manufacturing-led model in affordable electronics, including smart eyewear, televisions, smartphones, and connected wearables. This approach is expected to deepen backward integration, reduce dependence on third-party sourcing and improve long-term margin competitiveness across categories.
- The use of AI is emerging as a central theme across both Reliance Retail and RCPL. The company is embedding AI across product development, consumer analytics, demand forecasting, manufacturing planning, inventory allocation, and distribution management. The company intends to make decision-making increasingly data-driven and intelligence-led, enabling faster response times and better consumer targeting.
- Quick commerce is emerging as a significant growth driver. JioMart has already become one of India's largest quick commerce platforms, operating through more than 3,100 stores across 1,200 cities and over 5,100 PIN codes. Average daily orders increased 3.6x YoY while repeat orders grew more than 6x, indicating improving customer stickiness and engagement. The business continues to grow faster than the broader market while extending quick commerce beyond metros into smaller cities and towns, thereby expanding the addressable market.
- Reliance Retail is entering the Deep-Tech Intelligence Era, where scale, technology, manufacturing, and consumer insights are expected to become the key differentiators. The company intends to leverage AI and deep-tech capabilities across the retail value chain to improve precision in operations, inventory management, supply chain efficiency, merchandising, and consumer engagement. Combined with its vast consumer data and omnichannel ecosystem, this is expected to strengthen execution, improve productivity, and enable better product and service offerings tailored to consumer preferences.
- The O2C business remains the prime contributor to RIL's financial performance but is gradually being transformed into a higher-value chemicals and materials platform. The company's long-term objective is to convert increasing proportions of refined hydrocarbons into chemicals and advanced materials rather than transportation fuels. This transition is expected to improve earnings quality, resilience, and profitability over time, while the future O2C and materials business could eventually become more valuable than the current O2C business.
- RIL's solar PV cell and module manufacturing lines have been commissioned and are operational. Nearly 1GW of HJT modules has already been produced, delivering roughly 2% higher energy yield, 15% better temperature performance, and 25% lower degradation vs conventional modules. Reliance has secured ALMM listing for HJT technology—the first in India for this advanced cell type. The company is building toward 20GW per annum of fully integrated capacity spanning the entire chain from PV to ingots, wafers, cells, modules, and glass. Commercial revenues from solar modules begin in FY26.

- The first phase of 40GWh annual BESS and cell giga factory is on track for commissioning during FY27, with all equipment already delivered to the site. The company has now committed to scaling capacity to 120 GWh annually, which, once commissioned, would make RIL one of the world's largest manufacturers of LFP batteries.
- The New Energy business is no longer purely in the investment phase, with commercial revenues from solar module sales have already beginning in FY26. Battery manufacturing facilities are scheduled for commissioning in FY27, while the green ammonia agreement provides visibility on future demand. The New Energy business is expected to begin making meaningful contributions to RIL's financial performance from FY27 onward and is expected to be the next major growth driver for the company.
- RIL is simultaneously developing one of the world's largest integrated renewable energy hubs across ~0.55mn acres in Kutch. The project combines utility-scale solar generation with large-scale battery storage infrastructure to provide round-the-clock (RTC) renewable power. Once fully operational, the integrated renewable hub is expected to generate more than 40bn units of green electricity annually, equivalent to ~3% of India's total annual electricity consumption. The project is designed to become one of the lowest-cost sources of RTC green electricity globally. The dedicated transmission corridor connecting Kutch and Jamnagar is already under construction, with EPC contracts awarded. RIL is targeting peak deployment rates of 55MWp of solar installations and 150MWh of battery storage installations per day.
- The Green Chemicals program is advancing on plan, with the alkaline electrolyzer manufacturing giga-factory on track for commissioning. Four monetization streams are planned through green molecules: green urea (supporting food security), urea ammonium nitrate for fertilizer needs, green ammonia for co-firing in power generation across domestic and export markets, and bio-methanol as a clean transport fuel and chemical feedstock with SAF applications.
- The company has already signed a \$3bn long-term green ammonia supply agreement with Samsung C&T (among the largest green ammonia offtake contracts globally). Advanced discussions for further exports to Japan, Korea, and Europe with long-term offtake commitments are underway. RIL targets 3mmt of green hydrogen-equivalent green chemicals capacity over the next 10 years. The signing of an offtake agreement before large-scale capacity commissioning significantly reduces demand uncertainty and enhances visibility for future project economics.
- RIL now contributes over 40% of India's total compressed biogas production. It is on track for 55 plants producing ~1,100 tonnes/day by FY27-end, with a five-year target of establishing integrated CBG hubs reaching ~1mn tonnes of annual CBG capacity. This expansion positions RIL to benefit from India's increasing focus on biofuels, waste-to-energy initiatives, and gas-based decarbonization efforts. Separately, the company is advancing underground coal gasification to convert low-grade and uneconomic unviable coal reserves into clean syngas, substituting imported LNG and adding to the company's low-carbon energy pool. If successfully commercialized at scale, the technology could strengthen energy security and reduce import dependence.
- The O2C business demonstrated its resilience amid an extremely volatile operating environment. During the disruption in the Strait of Hormuz, RIL leveraged its diversified crude sourcing capabilities, feedstock flexibility, and integrated logistics infrastructure to maintain near-full refinery throughput despite significant volatility in crude, product, and freight markets. The company also increased LPG supplies 4x during the period.
- The next phase of growth in O2C is being driven by investments in higher-value chemicals and materials. The 3mmtpa PTA project at Dahej is progressing well and is expected to strengthen RIL's position in the polyester value chain. The carbon fiber facility at Hazira is expected to be among the world's largest and most advanced facilities, catering to high-growth applications across renewable energy, hydrogen, aerospace, defense, mobility, and advanced manufacturing. Further, the 1.2mmtpa PVC project at Nagothane is expected to significantly reduce India's import dependence while addressing growing domestic demand from infrastructure, construction, and consumer segments.
- Digitalization and AI are becoming increasingly central to O2C operations. RIL has deployed proprietary AI-based feedstock optimization tools to improve crude selection

and refinery economics, while in-house digital logistics platforms are enhancing chartering efficiency and supply-chain management. Smart contract execution tools are also being implemented to improve transaction speed and operational efficiency.

- The consumer energy business under Jio-bp continued to gain market share, with petrol and diesel volumes growing 29% YoY, significantly ahead of industry growth. The retail network expanded to nearly 2,200 outlets, with another 400 outlets under construction. The company also strengthened its position in emerging mobility fuels, expanding EV charging infrastructure across 80 cities and 45 highways. The CBG and CNG network now covers 177 sites, with volumes growing 68% YoY, making Jio-bp one of the largest alternative fuel retailers in the country.
- The long-term strategic direction of O2C remains focused on increasing chemical and materials intensity. RIL intends to progressively shift the product mix away from transportation fuels toward higher-value chemicals and advanced materials, improving earnings quality, export competitiveness, and margin resilience. The O2C platform remains a critical cash-generating business that is funding the company's investments across New Energy, Chemicals, and Materials, while simultaneously undergoing its own transformation into a higher-value growth business.
- Operationally, the KG Basin assets performed in line with expectations, with gas production of ~26 MMSCMD accounting for nearly 30% of India's total natural gas production. The company is undertaking a targeted well-intervention program aimed at sustaining plateau production levels through FY27 and beyond, providing visibility on production stability from the existing portfolio.
- The CBM business is witnessing encouraging progress following the successful deployment of multilateral well technology. The second development campaign is progressing on schedule, with 23 out of 40 planned multilateral wells already completed. The company expects this initiative to support further production growth and improve reservoir recovery.
- Given the critical role of domestic gas in India's energy transition and energy independence objectives, RIL intends to continue pursuing new exploration and production opportunities alongside its broader New Energy and low-carbon initiatives. During periods of global supply disruptions, particularly amid geopolitical tensions in West Asia, domestic gas supplies from KG-D6 played an important role in supporting priority sectors such as CGD, fertilizers, and power generation.
- The company expects the energy segment to be the next long-duration growth and value creation platform, alongside its traditional O2C business. The integrated solar manufacturing, battery storage, renewable power, green hydrogen, green chemicals, bioenergy, and UCG platforms are being developed as a single interconnected ecosystem aimed at delivering some of the world's lowest-cost RTC green power and creating multiple monetization avenues across energy and industrial value chains.
- The New Energy platform has entered the commercialization phase, and the company expects the combination of New Energy, Bioenergy, and UCG businesses to evolve into large and structurally profitable businesses over time, with the potential for New Energy to emerge as one of the company's largest earnings engines over the long term.

This report is intended for Team White Marquee Solutions (team.emkay@whitemarquesolutions)

## Valuation

### Exhibit 1: SOTP-based valuation – Mar-27E

Mar-28E, consol (Rs bn)	Method	Head	Multiple (X)	EV	EV/sh (Rs)
Oil to chemicals (O2C)	EV/EBITDA	638	8.0	5,108	377
Upstream oil & gas	EV/EBITDA	145	6.0	875	65
Organized retail (84%)	EV/EBITDA	296	27.0	8,005	592
Telecom (Jio) - 66%	EV/EBITDA	630	12.0	7,565	559
Others	EV/EBITDA	68	15.0	1,015	75
New energy	EV/IC	750	2.0	1,500	111
<b>Total</b>		<b>1,778</b>	<b>13.5</b>	<b>24,068</b>	<b>1,779</b>
Adj net debt (Mar-27E End)				1,333	98
<b>Equity value</b>				<b>22,735</b>	<b>1,680</b>
Shares O/S (bn)					13.5

Source: Company, Emkay Research

### Exhibit 2: PER-based valuation (on Mar-28E EPS)

Consolidated (Rs)	FY23	FY24	FY25	FY26	FY27E	FY28E
RIL's adjusted EPS (Rs)	46.5	51.4	51.5	54.6	57.9	64.4
<b>Target multiple (x)</b>						<b>26.1</b>
<b>SOTP-based target price (Rs)</b>						<b>1,680</b>

Source: Company, Emkay Research

This report is intended for Team White Marque Solutions (team.emkay@whitemarqueresolutions.com)

## Reliance Industries: Consolidated Financials and Valuations

## Profit &amp; Loss

Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
<b>Revenue</b>	<b>9,646,930</b>	<b>10,572,190</b>	<b>13,687,696</b>	<b>14,033,974</b>	<b>14,644,552</b>
Revenue growth (%)	7.1	9.6	29.5	2.5	4.4
<b>EBITDA</b>	<b>1,654,440</b>	<b>1,789,490</b>	<b>1,944,272</b>	<b>2,154,667</b>	<b>2,412,434</b>
EBITDA growth (%)	2.0	8.2	8.6	10.8	12.0
Depreciation & Amortization	531,360	576,880	616,736	668,207	706,642
<b>EBIT</b>	<b>1,123,080</b>	<b>1,212,610</b>	<b>1,327,536</b>	<b>1,486,460</b>	<b>1,705,792</b>
EBIT growth (%)	0.8	8.0	9.5	12.0	14.8
Other operating income	0	0	0	0	0
Other income	179,780	200,380	190,454	208,092	237,255
Financial expense	242,690	270,610	278,454	295,221	299,821
<b>PBT</b>	<b>1,060,170</b>	<b>1,142,380</b>	<b>1,239,536</b>	<b>1,399,331</b>	<b>1,643,226</b>
Extraordinary items	0	89,240	0	0	0
Taxes	252,300	275,520	297,489	335,839	402,590
Minority interest	(116,610)	(149,790)	(157,479)	(189,819)	(218,182)
Income from JV/Associates	5,220	1,440	0	0	0
<b>Reported PAT</b>	<b>696,480</b>	<b>807,750</b>	<b>784,569</b>	<b>873,672</b>	<b>1,022,454</b>
PAT growth (%)	-	16.0	(2.9)	11.4	17.0
<b>Adjusted PAT</b>	<b>696,480</b>	<b>738,473</b>	<b>784,569</b>	<b>873,672</b>	<b>1,022,454</b>
<b>Diluted EPS (Rs)</b>	<b>51.5</b>	<b>54.6</b>	<b>57.9</b>	<b>64.4</b>	<b>75.3</b>
Diluted EPS growth (%)	-	6.0	6.1	11.2	16.9
<b>DPS (Rs)</b>	<b>5.5</b>	<b>6.0</b>	<b>6.4</b>	<b>7.7</b>	<b>9.8</b>
<b>Dividend payout (%)</b>	<b>10.7</b>	<b>10.0</b>	<b>11.0</b>	<b>12.0</b>	<b>13.0</b>
EBITDA margin (%)	17.1	16.9	14.2	15.4	16.5
EBIT margin (%)	11.6	11.5	9.7	10.6	11.6
Effective tax rate (%)	23.8	24.1	24.0	24.0	24.5
<b>NOPLAT (pre-IndAS)</b>	<b>855,809</b>	<b>920,152</b>	<b>1,008,927</b>	<b>1,129,710</b>	<b>1,287,873</b>
Shares outstanding (mn)	13,532	13,532	13,546	13,559	13,573

Source: Company, Emkay Research

## Cash flows

Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
PBT (ex-other income)	885,610	943,440	1,049,082	1,191,239	1,405,971
Others (non-cash items)	9,380	101,310	0	-	0
Taxes paid	(119,250)	(96,080)	(137,145)	(191,530)	(272,712)
Change in NWC	237,240	124,970	424,057	(24,846)	(6,876)
<b>Operating cash flow</b>	<b>1,787,030</b>	<b>1,921,130</b>	<b>2,231,184</b>	<b>1,938,292</b>	<b>2,132,846</b>
Capital expenditure	(1,376,240)	(1,220,900)	(1,301,776)	(1,186,776)	(936,766)
Acquisition of business	0	0	(21,509)	(21,724)	(21,941)
Interest & dividend income	164,450	226,380	190,454	208,092	237,255
<b>Investing cash flow</b>	<b>(1,375,350)</b>	<b>(1,010,890)</b>	<b>(1,142,574)</b>	<b>(1,010,248)</b>	<b>(731,401)</b>
Equity raised/(repaid)	220	0	135	135	136
Debt raised/(repaid)	162,910	(36,890)	(220,210)	(220,210)	(220,210)
Payment of lease liabilities	-	-	-	-	-
Interest paid	(410,240)	(399,810)	(278,454)	(295,221)	(299,821)
Dividend paid (incl tax)	(71,800)	(78,790)	(86,303)	(104,841)	(132,919)
Others	0	0	0	0	0
<b>Financing cash flow</b>	<b>(318,910)</b>	<b>(515,490)</b>	<b>(584,831)</b>	<b>(620,136)</b>	<b>(652,814)</b>
Net chg in Cash	92,770	394,750	503,779	307,907	748,630
OCF	1,787,030	1,921,130	2,231,184	1,938,292	2,132,846
Adj. OCF (w/o NWC chg.)	1,549,790	1,796,160	1,807,127	1,963,137	2,139,723
FCFF	410,790	700,230	929,408	751,516	1,196,071
FCFE	332,550	656,000	841,409	664,387	1,133,504
OCF/EBITDA (%)	108.0	107.4	114.8	90.0	88.4
FCFE/PAT (%)	47.7	81.2	107.2	76.0	110.9
<b>FCFF/NOPLAT (%)</b>	<b>48.0</b>	<b>76.1</b>	<b>92.1</b>	<b>66.5</b>	<b>92.9</b>

Source: Company, Emkay Research

## Balance Sheet

Y/E March (Rs mn)	FY25	FY26	FY27E	FY28E	FY29E
Share capital	135,320	135,320	135,455	135,591	135,726
Reserves & Surplus	8,296,680	8,904,980	9,603,246	10,372,078	11,261,613
<b>Net worth</b>	<b>8,432,000</b>	<b>9,040,300</b>	<b>9,738,702</b>	<b>10,507,669</b>	<b>11,397,339</b>
Minority interests	1,664,260	1,818,360	1,975,839	2,165,658	2,383,840
Non-current liab. & prov.	830,450	973,670	1,134,014	1,278,324	1,408,202
<b>Total debt</b>	<b>3,475,300</b>	<b>3,744,210</b>	<b>3,544,210</b>	<b>3,344,210</b>	<b>3,144,210</b>
<b>Total liabilities &amp; equity</b>	<b>15,832,060</b>	<b>17,255,500</b>	<b>18,065,183</b>	<b>18,962,011</b>	<b>19,993,753</b>
Net tangible fixed assets	8,159,510	9,374,210	10,035,481	10,530,043	10,735,931
Net intangible assets	1,589,120	1,589,120	1,589,120	1,589,120	1,589,120
Net ROU assets	-	-	-	-	-
Capital WIP	2,623,580	2,376,860	2,400,629	2,424,635	2,448,881
Goodwill	245,300	284,620	284,620	284,620	284,620
Investments [JV/Associates]	1,236,720	1,509,010	1,524,100	1,539,341	1,554,735
<b>Cash &amp; equivalents</b>	<b>2,252,110</b>	<b>2,434,080</b>	<b>2,947,602</b>	<b>3,265,350</b>	<b>4,023,919</b>
Current assets (ex-cash)	2,740,590	3,508,410	4,542,299	4,657,212	4,859,834
Current Liab. & Prov.	3,665,070	4,519,960	5,981,108	6,059,108	6,243,940
<b>NWC (ex-cash)</b>	<b>(924,480)</b>	<b>(1,011,550)</b>	<b>(1,438,809)</b>	<b>(1,401,896)</b>	<b>(1,384,105)</b>
<b>Total assets</b>	<b>15,832,060</b>	<b>17,255,500</b>	<b>18,065,183</b>	<b>18,962,011</b>	<b>19,993,753</b>
Net debt	1,223,190	1,310,130	596,608	78,860	(879,709)
Capital employed	15,832,060	17,255,500	18,065,183	18,962,011	19,993,753
<b>Invested capital</b>	<b>9,069,450</b>	<b>10,236,400</b>	<b>10,470,412</b>	<b>11,001,887</b>	<b>11,225,565</b>
BVPS (Rs)	623.1	668.1	719.0	775.0	839.7
Net Debt/Equity (x)	0.1	0.1	0.1	-	(0.1)
Net Debt/EBITDA (x)	0.7	0.7	0.3	-	(0.4)
Interest coverage (x)	5.4	5.2	5.5	5.7	6.5
<b>RoCE (%)</b>	<b>10.0</b>	<b>10.0</b>	<b>10.2</b>	<b>10.8</b>	<b>11.8</b>

Source: Company, Emkay Research

## Valuations and key Ratios

Y/E March	FY25	FY26	FY27E	FY28E	FY29E
P/E (x)	25.4	21.9	22.6	20.3	17.4
P/CE(x)	14.4	12.8	12.7	11.5	10.3
P/B (x)	2.1	2.0	1.8	1.7	1.6
EV/Sales (x)	2.0	1.8	1.3	1.3	1.2
EV/EBITDA (x)	11.5	10.6	9.4	8.3	7.0
EV/EBIT(x)	16.9	15.7	13.8	12.0	9.9
EV/IC (x)	2.1	1.9	1.8	1.6	1.5
FCFF yield (%)	2.2	3.7	5.1	4.2	7.1
FCFE yield (%)	1.9	3.7	4.7	3.7	6.4
Dividend yield (%)	0.4	0.5	0.5	0.6	0.7
<b>DuPont-RoE split</b>					
Net profit margin (%)	7.2	7.6	5.7	6.2	7.0
Total asset turnover (x)	0.6	0.6	0.8	0.8	0.8
Assets/Equity (x)	1.9	1.9	1.9	1.8	1.8
<b>RoE (%)</b>	<b>8.5</b>	<b>9.2</b>	<b>8.4</b>	<b>8.6</b>	<b>9.3</b>
<b>DuPont-RoIC</b>					
NOPLAT margin (%)	8.9	8.7	7.4	8.0	8.8
IC turnover (x)	1.2	1.1	1.3	1.3	1.3
<b>RoIC (%)</b>	<b>10.3</b>	<b>9.5</b>	<b>9.7</b>	<b>10.5</b>	<b>11.6</b>
<b>Operating metrics</b>					
Core NWC days	(35.0)	(34.9)	(38.4)	(36.5)	(34.5)
<b>Total NWC days</b>	<b>(35.0)</b>	<b>(34.9)</b>	<b>(38.4)</b>	<b>(36.5)</b>	<b>(34.5)</b>
Fixed asset turnover	0.8	0.7	0.8	0.8	0.8
Opex-to-revenue (%)	17.6	17.9	13.8	14.8	14.9

Source: Company, Emkay Research

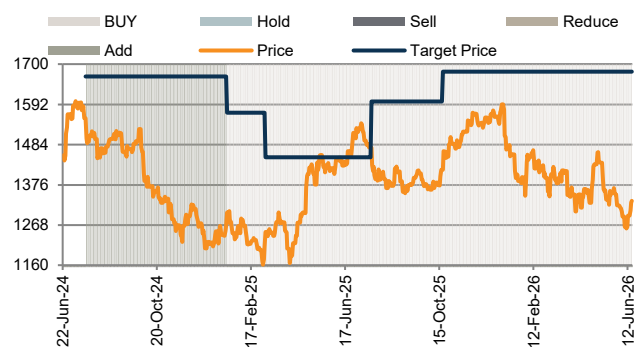
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RECOMMENDATION HISTORY - DETAILS

Date	Closing Price (Rs)	TP (Rs)	Rating	Analyst
26-Apr-26	1,328	1,680	Buy	Sabri Hazarika
18-Jan-26	1,458	1,680	Buy	Sabri Hazarika
19-Oct-25	1,417	1,680	Buy	Sabri Hazarika
30-Jul-25	1,410	1,600	Buy	Sabri Hazarika
20-Jul-25	1,476	1,600	Buy	Sabri Hazarika
27-Apr-25	1,300	1,450	Buy	Sabri Hazarika
07-Mar-25	1,250	1,450	Buy	Sabri Hazarika
17-Jan-25	1,302	1,570	Buy	Sabri Hazarika
30-Aug-24	1,510	1,668	Add	Sabri Hazarika
21-Jul-24	1,555	1,668	Add	Sabri Hazarika

Source: Company, Emkay Research

RECOMMENDATION HISTORY - TREND



Source: Company, Bloomberg, Emkay Research

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